

2015 Annual Report



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"If I won the lottery I'd still live here. My community is wonderful."

"I am so happy here. My apartment affords me mobility in my chair."

"The quality of my life has really improved since moving in... this is the ideal home for me."

Comments from Cathedral Square's 2015 resident survey

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Dear Friends,

Throughout our 39-year history, Cathedral Square has been unwavering in pursuing our mission of creating healthy homes, caring communities and positive aging. We are proud to have provided thousands of Vermonters with a compassionate environment in which to age with dignity and security.

Our success, and our residents' satisfaction, is built upon the dedication and hard work of many impassioned employees. The Cathedral Square team works around the clock, supporting 30 Vermont properties. They also are active in community fundraising and volunteer projects, and in Cathedral Square's employee wellness programs and social activities. We are proud to, once again, be one of the "Best Places to Work in Vermont".

As we add new communities and renovate existing properties, we continue to increase our efficiency by cutting costs and minimizing our environmental impact through new technologies and methodologies. In 2015, for example, Richmond Terrace received the Enterprise Green Communities Certification, affirming our commitment to healthy, high-performance homes for low-income seniors and residents with special needs. Additionally, this year we purchased a *Vermod* to promote high-quality affordable housing that's both comfortable and long lasting.

Spreading our reach even further, the SASH program (Support And Services at Home) continues to enable almost 5,000 participants to access the care and support services needed to stay healthy, comfortable and safe in their homes. SASH is nationally recognized for consistently decreasing the rate of growth in Medicare spending while improving quality of life measures such as the reduction of falls, social isolation and premature nursing home placements.

Cathedral Square will look to secure permanent funding for SASH this year in order to continue offering participants the services and care they've become dependent upon, and to expand the program to serve more of Vermont's most vulnerable citizens: seniors and individuals with special needs.

While the need for safe, affordable housing and related services is growing at an alarming rate throughout Vermont, we're confident Cathedral Square will lead the way in responding. A warm thanks to our hardworking employees and Board of Directors, generous donors, and dedicated partners. Please take some time to review our new website and learn more about how we're serving our residents and the community. Thank you!



Kim Fitzgerald *Chief Executive Officer* Cathedral Square



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Charlie Smith *President* Cathedral Square Board of Directors

Board of Directors

Charlie Smith, President Alice Rouleau, Vice President Christine Finley, Treasurer Barbara Gay, Secretary Jeanne Finan, Ex-officio Lynn Bates James Chandler James Hester Sharon Moffatt Judy Warriner Walke

HIGHLIGHTS FROM 2015



Kelley's Field Renovations were completed in November. Residents (featured on cover page) of the 24 affordable Hinesburg apartments are enjoying their new kitchens, bathrooms, appliances, improved accessibility, and new windows. Air sealing and insulation reduced air infiltration by 57%, making the property more energy efficient and comfortable. Cathedral Square partnered with Housing Vermont to purchase and renovate Kelley's Field, and Cathedral Square began managing the property in December.



McKnight Lane, Waltham Cathedral Square is working with Addison County Community Trust to redevelop a blighted mobile home park in Waltham, one mile from the City of Vergennes. The site will be transformed into a 14-unit rental community of Vermod duplexes including rooftop solar PV, creating net zero energy homes. Each home's total utility costs are projected to be less than \$15 per month. Construction will begin this May.



In 2015, Cathedral Square purchased a **Vermod Model Home** located in Shelburnewood Mobile Home Park in Shelburne. A Vermod is an innovative stick built, net zero, modular home constructed in Wilder, Vermont.

Last summer USDA RD announced a new loan program for low-income buyers of high performance homes, like the Vermod, at Cathedral Square's model home.



Construction of Elm Place in the center of Milton (rendering on cover page) will commence in April 2016. This 30-unit service-enriched senior building will be the first "Passive House" (super-insulated and energy efficient) in Vermont. In 2015 Cathedral Square received many funding commitments for the project, including a TD Charitable Foundation "Housing for Everyone" award of \$100,000. VCDP, VHCB, HOME, VHFA, and Efficiency Vermont also committed critical funding; People's United Bank will provide equity and financing. Stay tuned!



In 2015, Cathedral Square received three almost perfect REAC (*Real Estate Assessment Center*) Scores. Such high scores are uncommon and represent a great deal of teamwork and effort.

2015 REAC Inspection Scores Monroe Place - 99 Thayer House - 99 Whitcomb Woods - 97

"Cathedral Square has had the highest average REAC scores of any owner/manager in Vermont." Sam Falzone, Director of Multifamily Programs, VHFA

We extended our green efforts this year by making energy efficiency improvements in two buildings identified through a grant from Enterprise Community Partners. Heineberg Senior Housing is benefiting from a lighting upgrade projected to save more than \$13,000 per year in electricity. This project was financed with a Commons Energy loan which guarantees a reduction in energy use and is repaid from energy savings. Our improvements continued at Grand Way Commons by reducing excessive ventilation and retro-commissioning boilers. These efforts are expected to save more than \$19,000 in annual energy costs, with a two-year payback period.



Cathedral Square has been named one of the **Best Places** to Work in Vermont for the second consecutive year. This statewide survey and awards program is designed to identify, recognize and honor the best places of

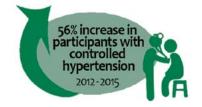
employment in Vermont, benefiting the state's economy, its workforce and businesses.



The **SASH Model grew to almost 5,000 participants** in 2015. Our multi-agency partnership serves older adults and persons with disabilities statewide. Through SASH, participants with a variety of challenges, including multiple and complex chronic conditions, are getting the support they need to stay healthy at home.

It's common for SASH participants to require assistance managing their hypertension, or high blood pressure. In response to this need, we **expanded** the SASH Hypertension Management Program this year to all SASH participants statewide. This program is funded by the Centers for Disease Control in partnership with The Vermont Department of Health. By teaching our participants how to effectively self-monitor their blood pressure, collaborate with their primary care providers, and use our regular on-site blood pressure clinics and exercise programs, we've seen dramatic improvements in blood pressure readings.

This means better health for our participants and less health care spending overall!



Cathedral Square's **224 volunteers worked 25,020 hours, a 36% increase in hours** from 2014. Volunteers continue to assist in a variety of ways including, transportation, social visits, and entertainment.

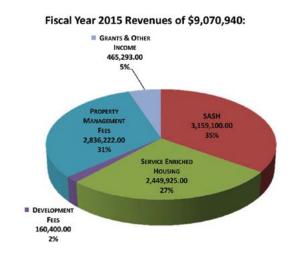


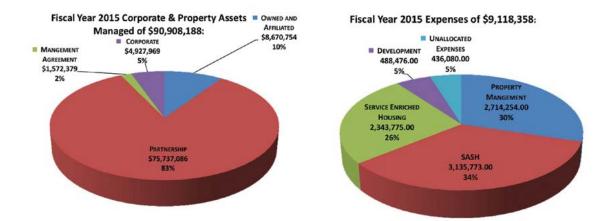
GE Healthcare Volunteers

CATHEDRAL SQUARE CORPORATION FINANCIALS

As of September 30, 2015

| Cash and Investments | \$2,773,816 |
|-------------------------------------|--------------|
| Land, Buildings & Furniture (net) | 5,006,632 |
| Accounts Receivable | 712,423 |
| Equity Contributions | 975,720 |
| Reserves & Restricted Accounts | 442,679 |
| Notes Receivable | 345,329 |
| Prepaids & Other Assets | 284,158 |
| Resident Security & Escrow Deposits | 146,689 |
| TOTAL ASSETS | \$10,687,446 |
| LIABILITIES & NET ASSETS | \$4,447,504 |
| Accrued Interest Payable | 1,383,358 |
| Other Liabilities | 545,372 |
| Accounts Payable | 316,015 |
| Resident Security & Escrow Deposits | 146,689 |
| TOTAL LIABILITIES | \$6,838,938 |
| NET ASSETS | 3,848,508 |
| TOTAL LIABILITIES & NET ASSETS | |
| TOTAL LIADILITIES & NET ASSETS | \$10,687,446 |







OUR SUPPORTERS January - December 2015

GOLD SUPPORTER

(*\$25,000 and higher*) Champlain Investment Partners, LLC

BRONZE SUPPORTER

(\$1,000 - 9,999) James Chandler Thomas Gioia Presbyterian Homes and Services Merryn Rutledge and Martin Poppe Elizabeth Steele Bruce and Lillian Venner

COMMUNITY SUPPORTER

(\$100 - \$999) P.G Adams Inc. Allen & Brooks Inc. Lvnn Bates Michael Bedgood **Boutin Family Foundation** Theodore and Joan Braun Sabine Chabot William Crangle **Cecilia** and Matt Daly **Betsy Davis Christopher Davis** William Dodge The Right Reverend Thomas Ely Nancy Farrell Jeanne Finan Kimberly Fitzgerald Patricia Fontaine Barbara Gay David and Margaret Gelinas Ann Giombetti Steve Haskell **James Hester** Judith Higgins Michael Julow Sarah Mariani **Don Martin** McCormick, Fitzpatrick, Kasper & Burchard, PC **Betty Miles** Sharon Moffatt David Porteous and Vicky Smith **Cindy Reid** John and Alice Rouleau Lisa Schamberg Bill and Kate Schubart Nadine Scibek Charles Smith **Melissa Southwick** Charles Van Royen Stephen and Judy Walke Laura Wilson Alexander and Marguerite Zabriskie

COMMUNITY OF FRIENDS

(up to \$99) Sylvia Audet Nancy Baker Jocelyn Barton Sr. Mary Boiselle Bernard Caron James Clark David Coates Catherine Cooke Megan Cross Gerald and Karin Davis John and Charlotte Ellenwood Carmel and Jim Ewing James Faas **Christine Finley** Paula Fitzpatrick Jeffrey Forward Martin and Patricia Frankie **Harlow Frechette Phillip Grace** Sheila Hartnett Cintra Hazen Kay Hopkins Ebenezer and Carol Johnson Nancy Juckett Malcom and Karen King Peter Lawlor Janie Lefebvre **Cheryl LaFrance** Christopher and Jennifer Leopold George Lewis Dick and Dolly Mazza Mary and Richard McClintock Sue McCormack **Robin and Thomas McCormick** Mary McNamara Ruth and Hugh Moore Angie Nulty Deborah Patterson Lyn Paul Jeanne and Anthony Pizii Donald Rathgeb Todd and Dawn Reed Raymond and Linda Rheaume Mary Schafer Anya Schwartz **Gloria Scribner** Margaret Sheridan-Lefebvre Willard Smith Letitia Sowman Warren and Fern Sparks J.Ward and Janet Stackpole Barbara Stamm **Neil Stout** Mary Lou Terko Linda Verba **Breanda Wells Carol Wheeler** Mike Yantachka Tina and Richard Yates

GIFTS IN HONOR OF

Stephen Blodgette SASH

GIFTS IN MEMORY OF

Polly Beebe Bove Betty Cyr David Deforge Mary Frankie Barbara Gail Esther Kearney Barbara Lemnah Mary Martin Thomas and Jeanette Patterson Kay Penrose Jeanette Ransom Edith Templin

BUSINESS SUPPORT

Duncan Wisniewski Architechure GE Healthcare IBM Corporation JD Kantor Inc. Loud Canvas Media Network for Good ReArch Company Vermont Catholic Charities Wright & Morrissey Inc.

IN-KIND DONATIONS

Al's French Fries Ben & Jerry's Scoop Shop Biben's Ace Hardware **Caroline Workman Catamount Country Club** Costco Wholesale Courtyard Burlington Harbor Double Diamond Sportswear Five Guys Hackett Valine & MacDonald Holly Reed Jay Peak John Rankin Lighting House Margaret Mallette Marriott Hotels McKenzie Country Classics Massage Envy **Olivia's Croutons** O'M Hair **Polly Thibault** Remo and Donna Pizzagalli Shaw's Supermarkets Shelburne Museum Silver Palace Smuggler's Notch Resort St. Jude Church Stelletta Salon Stephen & Betsy Pond The Tech Group Inc. **Twisted Wrench UVM Athletics**

DEVELOPMENT FUNDING

3EThermal Burlington Housing Trust Fund CVOEO Weatherization Program Commons Energy Efficiency Vermont Enterprise Community Partners Federal Home Loan Bank of Boston Affordable Housing Program Green Mountain Housing Equity Fund VI HOME Investment Partnerships Program People's United Bank People's United Bank People's United Community Foundation TD Charitable Foundation Vermont Center for Independent Living Vermont Community Development Program Vermont Housing and Conservation Board

SASH FUNDING

Centers for Medicare and Medicaid Services Champlain Investment Partners Department of Vermont Health Access UVM Center on Aging Vermont Department of Disabilities, Aging and Independent Living (DAIL) Vermont Department of Health Vermont Housing and Conservation Board

Vermont Housing Finance Agency

It is important that our records are accurate. If you find an error, please contact us so we can make the necessary change.



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